



*In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting please contact the First 5 Kings County Children and Families Commission's office at (559) 585-0814 at least 48 hours prior to the start of the meeting.
Government Code Section 54954.2(a)*

Special Meeting Agenda

February 17, 2015

1:00 PM

Kings County Board of Supervisors Chambers,
Kings County Government Center
1400 West Lacey Blvd.
Hanford, CA 93230

1:00 **Call to Order & Welcome**

Commissioners Roll Call

Review and Modification to Agenda

1:05 **Opportunity for Public Comment**

This portion of the meeting is reserved for persons to address the Commission on any matter not on this agenda but under the jurisdiction of the Commission. Commissioners may respond to statements made or questions posed. They may ask a question for clarification, make a referral to staff for factual information or request staff to report back to the commission at a later meeting. Also, the Commission may take action to direct staff to place a matter of business on a future agenda.

Speakers are limited to two minutes. Please state your name before making your presentation.

Discussion/Action Items

Review Previous Strategic Planning Session: Davies and Associates will review the results from the previous strategic planning session that was held January 23, 2015.

Review Focus Areas, Goals, Objectives, and Result Indicators: The commission will review the strategic planning matrix that was set at the previous session, establish the framework for providing funding to strategic result areas, initiatives and programs.

Align Framework with Fiscal Plan, Allocate Funding Framework for FY 15/16 through FY 19/20: The commission will allocate funds to various

programs, this will include guidelines for the RFP, including service requirements, cash match, in-kind match, sustainability and collaborations.

Identify Next Steps and Future Action: Additional steps will be identified, outlined and reviewed to provide direction to commission staff

Future Agenda Items

March 2015

- First 5 Kings County Strategic Plan FY 15/16 through FY 19/20
- FY 15/16 Request For Applications
- Nomination Committee for Vice Chair
- 2nd Quarter Grantee Achievement Report
- First 5 California Annual Report
- Tobacco Education by Dee Fricks from KCOE

Commissioner Comments

Review Next Meeting Date & Adjournment

- March 3rd, 2015 at 3:00 PM

Public Comment is Taken on Each Agenda Item

Please note that the order in which the agenda items are considered may be subject to change.

Agenda backup information and any public records provided to the Commission after the posting of the agenda will be available for the public to review at the First 5 office: 330 Campus Drive, Hanford, CA 93230 for the meeting date listed on this agenda.



330 Campus Drive • Hanford • CA • 93230 • (559) 585-0814

Date of Meeting: February 17, 2015

Review Previous Strategic Planning Session

Strategy Notes from 1/23/15 Commission Retreat

Children Learning

- Goal – Assessments of and intervention for age appropriate milestone in all areas of development
- Objectives
 - development screenings for benchmarks;
 - academic readiness for school entry; and
 - early intervention referrals
- Success
 - # of children who have had a development screening;
 - use a common tool for assessments with training and alignment; and
 - accredited schools
- Other mentions
 - Kinder readiness of child
 - School ready for children
 - Language and literacy rich home environments
 - Home visitation for most at-risk
 - Interventions at appropriate time with the appropriate intensity

Systems Integration & Alignment

- Goal – Public awareness and education on children's needs and development; access to high quality education (preschool) and workforce
- Objectives
 - media;
 - community study on need (where/penetration); and
 - targeted preschool needs (not wants)
- Other mentions
 - need for a community embraced early childhood agenda
 - Collaboration of services within grantees
 - Better access/systems of care not direct service
 - Public awareness
 - Sustainability
 - Accredited schools

Healthy Children

- Goal – Facilitate focused partnerships for health care providers
- Objectives
 - preconception health and education;
 - prenatal focus; and
 - breastfeeding campaign
- Success
 - # of referrals and retention;
 - establish baseline with public health as a start for all programs;
 - future work incentive program; and
 - linkage and access to care; and
 - develop a protocol to improve linkages and access

Strong Families

- Goal-Access to parent and child resources that will maximize community partnerships
- Objectives
 - Assess and leverage available space (partners);
 - comprehensive education resources based on parents/community needs; and
 - assess and leverage community partners to provide services
- Success
 - budget in-kind in hard match
- Other mentions
 - Sustainability
 - Preschool for all
 - Comprehensive family hubs
 - Access



330 Campus Drive • Hanford • CA • 93230 • (559) 585-0814

Date of Meeting: February 17, 2015

Review Focus Areas, Goals, Objectives, and Result Indicators

Focus Area 1 – Early Childcare and Education

Goal: Quality early childcare and education services will be accessible.

Objectives

1. Quality and affordable early childhood education and childcare services will be supported to allow for retention and expansion

- Result Indicators
1. Increase in the number of children who participate in quality early childhood programs.
 2. Increase in the number of children who participate in First 5 funded projects.
 3. Increase in resources to support early care and education for Kings County
 4. Increase in availability of high quality, affordable childcare programs/slots.
 5. Increase in advocacy efforts for greater public investment in quality early care and education.

2. Strong professional development system will be in place that improves the quality of ECE services

- Result Indicators
1. Increase in skill development and mastery of the Kings County early care and education workforce.
 2. Increase of Kings County early care and education workforce of knowledge necessary to help young children and their families get ready for success in school
 3. Increase in Kings County early care and education workforce job retention.
 4. Increase in wage earnings for Kings County early care and education workforce.
 5. Increase in career development plans for the Kings County early care and education workforce, including post-secondary units completed, and attainment of certifications, permits and degrees.

3. Policy and system change will be drive by implementation of a QRIS that is accessible and easily understood by stakeholders.

- Result Indicators
1. Adoption and implementation of QRIS.
 2. Increase in the awareness of parents and other stakeholder of QRIS (i.e., attend information session, read literature, view website)
 3. Increase in resource investment driven by QRIS.

Focus Area 2 – Parent Education and Support

Goal: All parents/guardians and caregivers will be knowledgeable about early childhood development, effective parenting, and community resources.

Objectives:

1. Parents/guardians and caregivers will have access to linguistically, culturally-relevant parenting education and family-strengthening support.

- Result Indicators
1. Increase in the number of parents/guardians who receive general parenting education
 2. Increase in the number of parents/guardian who participate in educational workshops
 3. Increase in the number of parents/guardian who receive supportive services.

2. Parents/guardians and caregivers will have access to educational services to increase family reading/literacy and school readiness.

- Result Indicators
1. Increase the number of parents/guardian who participate in school readiness events and activities.
 2. Increase the number of parents/guardian who access school readiness resources.
 3. Parents report that their children birth to 5 years of age are read to five hours per week.

Focus Area 3 – Healthy Children

Goal: All children will have an early start toward good health.

Objectives

1. Pregnant women will be linked to early and continuous care.

- Result Indicators
1. Increase the number of pregnant women who are referred to services.
 2. Increase the number of pregnant women and mothers provided information and/or education on the importance of prenatal care
 3. Increase the number of pregnant women and mothers provided information and/or education on the importance of breastfeeding.
 4. Increase in the rate of mothers who report they are breastfeeding for the first six months of a child's life.
 5. Increase the number of pregnant women and mothers provided information and/or education on fetal alcohol syndrome.
 6. Increase the number of pregnant women and mothers provided information and/or education on the importance of smoking cessation.
 7. Increase the number of pregnant women and mothers provided prenatal and/or postnatal home visits.

2. Children will be provided medical, dental, mental health, developmental and vision screenings and/or preventive services.

- Result Indicators
1. Increase the number of children who receive developmental screenings
 2. Increase the number of children who receive health screenings.
 3. Increase the number of children who receive dental screenings.
 4. Increase the number of children who receive a social-emotional screening (ASQ-SE).

3. Children with identified special needs will be referred and linked to appropriate services.

- Result Indicators
1. Increase the number of children who receive developmental screenings prior to 3rd birthday.
 2. Increase the number of identified special needs children who received special needs services.

4. Children will develop early healthy habits.

- Result Indicators
1. Increase the number of children who receive nutrition and/or fitness education.
 2. Increase the number of parents/guardians who receive nutrition and/or fitness education.

3. Increase the number of children who receive a health profile assessment.

Focus Area 4 – Systems Integration & Alignment

Goal: A cohesive system of services for children and families will exist.

Objectives

1. Community members will have a shared vision and act collectively to improve the policies, access to services and environments that impact families.

- Result Indicators
1. Increase the number of community members and other stakeholders who attend educational events on early childhood.
 2. Increase the number of community members and providers who attend Commission-led trainings, workshops or meetings.
 3. Increase the opportunity for community members to support advocacy efforts on behalf of early care and education.

2. Early childhood education and health-related supports will be established to reflect desires of the community and needs of the families.

- Result Indicators
1. Increase the number of new partnerships within Family Resource Centers.
 2. Increase the number of parents and community members who participate in process to design FRC services offered.
 3. Increase availability of FRC services that support the entire family.

3. Effective and responsive screening and early intervention services will be utilized across systems

- Result Indicators
1. Increase the number of children who receive developmental screening by 3rd birthday (i.e., ASQ).
 2. Increase the number of early care and education providers who attend training on assessment tool.
 3. Increase the number of referrals that result in placement or service for child/family.

4. Communities will have physical places and spaces that promote early childhood education, support health and encourage interaction while leveraging resources to sustain.

- Result Indicators
1. Increase community awareness of the value of the FRC model
 2. Increase the number of new collaborations among parents/caregivers, organizations and institutions across multiple sectors to work together to achieve results of FRC.
 3. Increase the percentage of new leveraged resources that support FRC operation.



330 Campus Drive • Hanford • CA • 93230 • (559) 585-0814

Date of Meeting: February 17, 2015

Align Framework with Fiscal Plan, Allocate Funding Framework for FY 15/16 through FY 19/20

Financial Projections - Level Spending 0% Cut

	FY14/15	FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
	Budgeted	Projected	Projected	Projected	Projected	Projected
Revenue						
General Allocation Revenues	\$1,571,669	\$1,599,729	\$1,550,886	\$1,506,507	\$1,461,312	\$1,417,472
Other	\$112,908	\$0	\$0	\$0	\$0	\$0
Interest (0.5% annually)	\$12,467	\$11,628	\$10,799	\$9,721	\$8,416	\$6,878
Total Revenue	\$1,697,044	\$1,611,357	\$1,561,685	\$1,516,228	\$1,469,728	\$1,424,350
Expenditures						
Salaries & Benefits	\$179,634	\$179,634	\$179,634	\$179,634	\$179,634	\$179,634
Services & Supplies	\$89,301	\$89,301	\$89,301	\$89,301	\$89,301	\$89,301
Contributions to Agents	\$1,592,815	\$1,505,315	\$1,505,315	\$1,505,315	\$1,505,315	\$1,505,315
FRC Initiative	\$726,012	\$726,012	\$726,012	\$726,012	\$726,012	\$726,012
Avenal	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000
Corcoran	\$116,000	\$116,000	\$116,000	\$116,000	\$116,000	\$116,000
Kettleman City	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000
Hanford & Lemoore	\$425,012	\$425,012	\$425,012	\$425,012	\$425,012	\$425,012
FRC Support	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
School Readiness Initiative	\$620,842	\$620,842	\$620,842	\$620,842	\$620,842	\$620,842
Parent & Me	\$349,800	\$349,800	\$349,800	\$349,800	\$349,800	\$349,800
Special Needs	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000
Linkages 2 Learning	\$181,042	\$181,042	\$181,042	\$181,042	\$181,042	\$181,042
E3 Initiative	\$245,961	\$158,461	\$158,461	\$158,461	\$158,461	\$158,461
CARES	\$158,461	\$158,461	\$158,461	\$158,461	\$158,461	\$158,461
CSP#2	\$87,500	\$0	\$0	\$0	\$0	\$0
Capital Outlay	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
Total Expenditures	\$1,864,750	\$1,777,250	\$1,777,250	\$1,777,250	\$1,777,250	\$1,777,250
Excess of Revenues or Expenditures	-\$167,706	-\$165,893	-\$215,565	-\$261,022	-\$307,522	-\$352,900
Fund Balance	\$2,325,648	\$2,159,755	\$1,944,190	\$1,683,168	\$1,375,646	\$1,022,746
Fund Balance % of Revenue (25% floor)	124.72%	121.52%	109.39%	94.71%	77.40%	57.55%

Assumptions

- FY15/16 through FY17/18 Prop 10 revenue is based on California Department of Finance projections
- FY18/19 through FY19/20 Prop 10 revenue is based on 3% decline annually
- CSP#2 ends FY14/15 \$112,908 in other revenue ends and \$87,500 in contribution to agents ends
- First 5 CA is developing a matching program to replace CSP#2 - no income included in projections - \$190 million allocated over 5 years statewide
- Expenditures are projected as static from FY14/15 Budget
- Fund balance minimum is currently set at 25% of annual budget by First 5 Policy Manual

FY15/16 Cut	0%
FY16/17 Cut	0%
FY 17/18 Cut	0%
FY18/19 Cut	0%
FY 19/20 Cut	0%

Financial Projections - Revenue Matches Expenditure

	FY14/15	FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
	Budgeted	Projected	Projected	Projected	Projected	Projected
Revenue						
General Allocation Revenues	\$1,571,669	\$1,599,729	\$1,550,886	\$1,506,507	\$1,461,312	\$1,417,472
Other	\$112,908	\$0	\$0	\$0	\$0	\$0
Interest (0.5% annually)	\$12,467	\$11,628	\$10,799	\$9,721	\$8,416	\$6,878
Total Revenue	\$1,697,044	\$1,611,357	\$1,561,685	\$1,516,228	\$1,469,728	\$1,424,350
Expenditures						
Salaries & Benefits	\$179,634	\$179,634	\$179,634	\$179,634	\$179,634	\$179,634
Services & Supplies	\$89,301	\$89,301	\$89,301	\$89,301	\$89,301	\$89,301
Contributions to Agents	\$1,592,815	\$1,339,730	\$1,294,571	\$1,249,411	\$1,204,252	\$1,159,093
FRC Initiative	\$726,012	\$646,151	\$624,370	\$602,590	\$580,810	\$559,029
Avenal	\$90,000	\$80,100	\$77,400	\$74,700	\$72,000	\$69,300
Corcoran	\$116,000	\$103,240	\$99,760	\$96,280	\$92,800	\$89,320
Kettleman City	\$90,000	\$80,100	\$77,400	\$74,700	\$72,000	\$69,300
Hanford & Lemoore	\$425,012	\$378,261	\$365,510	\$352,760	\$340,010	\$327,259
FRC Support	\$5,000	\$4,450	\$4,300	\$4,150	\$4,000	\$3,850
School Readiness Initiative	\$620,842	\$552,549	\$533,924	\$515,299	\$496,674	\$478,048
Parent & Me	\$349,800	\$311,322	\$300,828	\$290,334	\$279,840	\$269,346
Special Needs	\$90,000	\$80,100	\$77,400	\$74,700	\$72,000	\$69,300
Linkages 2 Learning	\$181,042	\$161,127	\$155,696	\$150,265	\$144,834	\$139,402
E3 Initiative	\$245,961	\$141,030	\$136,276	\$131,523	\$126,769	\$122,015
CARES	\$158,461	\$141,030	\$136,276	\$131,523	\$126,769	\$122,015
CSP#2	\$87,500	\$0	\$0	\$0	\$0	\$0
Capital Outlay	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
Total Expenditures	\$1,864,750	\$1,611,665	\$1,566,506	\$1,521,346	\$1,476,187	\$1,431,028
Excess of Revenues or Expenditures	-\$167,706	-\$308	-\$4,821	-\$5,118	-\$6,459	-\$6,678
Fund Balance	\$2,325,648	\$2,325,340	\$2,320,519	\$2,315,400	\$2,308,941	\$2,302,264
Fund Balance % of Revenue (25% floor)	124.72%	144.28%	148.13%	152.19%	156.41%	160.88%

Assumptions

- FY15/16 through FY17/18 Prop 10 revenue is based on California Department of Finance projections
- FY18/19 through FY19/20 Prop 10 revenue is based on 3% decline annually
- CSP#2 ends FY14/15 \$112,908 in other revenue ends and \$87,500 in contribution to agents ends
 - First 5 CA is developing a matching program to replace CSP#2 - no income included in projections - \$190 million allocated over 5 years statewide
- Expenditures are projected as static from FY14/15 Budget
- Fund balance minimum is currently set at 25% of annual budget by First 5 Policy Manual

FY15/16 Cut	11%
FY16/17 Cut	14%
FY 17/18 Cut	17%
FY18/19 Cut	20%
FY 19/20 Cut	23%

Financial Projections - No Cut Year 1 and 5% Annually

	FY14/15	FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
	Budgeted	Projected	Projected	Projected	Projected	Projected
Revenue						
General Allocation Revenues	\$1,571,669	\$1,599,729	\$1,550,886	\$1,506,507	\$1,461,312	\$1,417,472
Other	\$112,908	\$0	\$0	\$0	\$0	\$0
Interest (0.5% annually)	\$12,467	\$11,628	\$10,799	\$9,721	\$8,416	\$6,878
Total Revenue	\$1,697,044	\$1,611,357	\$1,561,685	\$1,516,228	\$1,469,728	\$1,424,350
Expenditures						
Salaries & Benefits	\$179,634	\$179,634	\$179,634	\$179,634	\$179,634	\$179,634
Services & Supplies	\$89,301	\$89,301	\$89,301	\$89,301	\$89,301	\$89,301
Contributions to Agents	\$1,592,815	\$1,505,315	\$1,430,049	\$1,354,784	\$1,279,518	\$1,204,252
FRC Initiative	\$726,012	\$726,012	\$689,711	\$653,411	\$617,110	\$580,810
Avenal	\$90,000	\$90,000	\$85,500	\$81,000	\$76,500	\$72,000
Corcoran	\$116,000	\$116,000	\$110,200	\$104,400	\$98,600	\$92,800
Kettleman City	\$90,000	\$90,000	\$85,500	\$81,000	\$76,500	\$72,000
Hanford & Lemoore	\$425,012	\$425,012	\$403,761	\$382,511	\$361,260	\$340,010
FRC Support	\$5,000	\$5,000	\$4,750	\$4,500	\$4,250	\$4,000
School Readiness Initiative	\$620,842	\$620,842	\$589,800	\$558,758	\$527,716	\$496,674
Parent & Me	\$349,800	\$349,800	\$332,310	\$314,820	\$297,330	\$279,840
Special Needs	\$90,000	\$90,000	\$85,500	\$81,000	\$76,500	\$72,000
Linkages 2 Learning	\$181,042	\$181,042	\$171,990	\$162,938	\$153,886	\$144,834
E3 Initiative	\$245,961	\$158,461	\$150,538	\$142,615	\$134,692	\$126,769
CARES	\$158,461	\$158,461	\$150,538	\$142,615	\$134,692	\$126,769
CSP#2	\$87,500	\$0	\$0	\$0	\$0	\$0
Capital Outlay	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
Total Expenditures	\$1,864,750	\$1,777,250	\$1,701,984	\$1,626,719	\$1,551,453	\$1,476,187
Excess of Revenues or Expenditures	-\$167,706	-\$165,893	-\$140,299	-\$110,491	-\$81,725	-\$51,837
Fund Balance	\$2,325,648	\$2,159,755	\$2,019,456	\$1,908,965	\$1,827,241	\$1,775,404
Fund Balance % of Revenue (25% floor)	124.72%	121.52%	118.65%	117.35%	117.78%	120.27%

Assumptions

- FY15/16 through FY17/18 Prop 10 revenue is based on California Department of Finance projections
- FY18/19 through FY19/20 Prop 10 revenue is based on 3% decline annually
- CSP#2 ends FY14/15 \$112,908 in other revenue ends and \$87,500 in contribution to agents ends
- First 5 CA is developing a matching program to replace CSP#2 - no income included in projections - \$190 million allocated over 5 years statewide
- Expenditures are projected as static from FY14/15 Budget
- Fund balance minimum is currently set at 25% of annual budget by First 5 Policy Manual

FY15/16 Cut	0%
FY16/17 Cut	5%
FY 17/18 Cut	10%
FY18/19 Cut	15%
FY 19/20 Cut	20%

Financial Projections - 10% Cut Annually

	FY14/15	FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
	Budgeted	Projected	Projected	Projected	Projected	Projected
Revenue						
General Allocation Revenues	\$1,571,669	\$1,599,729	\$1,550,886	\$1,506,507	\$1,461,312	\$1,417,472
Other	\$112,908	\$0	\$0	\$0	\$0	\$0
Interest (0.5% annually)	\$12,467	\$11,628	\$10,799	\$9,721	\$8,416	\$6,878
Total Revenue	\$1,697,044	\$1,611,357	\$1,561,685	\$1,516,228	\$1,469,728	\$1,424,350
Expenditures						
Salaries & Benefits	\$179,634	\$179,634	\$179,634	\$179,634	\$179,634	\$179,634
Services & Supplies	\$89,301	\$89,301	\$89,301	\$89,301	\$89,301	\$89,301
Contributions to Agents	\$1,592,815	\$1,354,784	\$1,204,252	\$1,053,721	\$903,189	\$752,658
FRC Initiative	\$726,012	\$653,411	\$580,810	\$508,208	\$435,607	\$363,006
Avenal	\$90,000	\$81,000	\$72,000	\$63,000	\$54,000	\$45,000
Corcoran	\$116,000	\$104,400	\$92,800	\$81,200	\$69,600	\$58,000
Kettleman City	\$90,000	\$81,000	\$72,000	\$63,000	\$54,000	\$45,000
Hanford & Lemoore	\$425,012	\$382,511	\$340,010	\$297,508	\$255,007	\$212,506
FRC Support	\$5,000	\$4,500	\$4,000	\$3,500	\$3,000	\$2,500
School Readiness Initiative	\$620,842	\$558,758	\$496,674	\$434,589	\$372,505	\$310,421
Parent & Me	\$349,800	\$314,820	\$279,840	\$244,860	\$209,880	\$174,900
Special Needs	\$90,000	\$81,000	\$72,000	\$63,000	\$54,000	\$45,000
Linkages 2 Learning	\$181,042	\$162,938	\$144,834	\$126,729	\$108,625	\$90,521
E3 Initiative	\$245,961	\$142,615	\$126,769	\$110,923	\$95,077	\$79,231
CARES	\$158,461	\$142,615	\$126,769	\$110,923	\$95,077	\$79,231
CSP#2	\$87,500	\$0	\$0	\$0	\$0	\$0
Capital Outlay	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
Total Expenditures	\$1,864,750	\$1,626,719	\$1,476,187	\$1,325,656	\$1,175,124	\$1,024,593
Excess of Revenues or Expenditures	-\$167,706	-\$15,362	\$85,498	\$190,573	\$294,604	\$399,758
Fund Balance	\$2,325,648	\$2,310,287	\$2,395,785	\$2,586,357	\$2,880,961	\$3,280,719
Fund Balance % of Revenue (25% floor)	124.72%	142.02%	162.30%	195.10%	245.16%	320.20%

Assumptions

- FY15/16 through FY17/18 Prop 10 revenue is based on California Department of Finance projections
- FY18/19 through FY19/20 Prop 10 revenue is based on 3% decline annually
- CSP#2 ends FY14/15 \$112,908 in other revenue ends and \$87,500 in contribution to agents ends
 - First 5 CA is developing a matching program to replace CSP#2 - no income included in projections - \$190 million allocated over 5 years statewide
- Expenditures are projected as static from FY14/15 Budget
- Fund balance minimum is currently set at 25% of annual budget by First 5 Policy Manual

FY15/16 Cut	10%
FY16/17 Cut	20%
FY 17/18 Cut	30%
FY18/19 Cut	40%
FY 19/20 Cut	50%

Financial Projections - Level Spending Over 5 Years

	FY14/15	FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
	Budgeted	Projected	Projected	Projected	Projected	Projected
Revenue						
General Allocation Revenues	\$1,571,669	\$1,599,729	\$1,550,886	\$1,506,507	\$1,461,312	\$1,417,472
Other	\$112,908	\$0	\$0	\$0	\$0	\$0
Interest (0.5% annually)	\$12,467	\$11,628	\$10,799	\$9,721	\$8,416	\$6,878
Total Revenue	\$1,697,044	\$1,611,357	\$1,561,685	\$1,516,228	\$1,469,728	\$1,424,350
Expenditures						
Salaries & Benefits	\$179,634	\$179,634	\$179,634	\$179,634	\$179,634	\$179,634
Services & Supplies	\$89,301	\$89,301	\$89,301	\$89,301	\$89,301	\$89,301
Contributions to Agents	\$1,592,815	\$1,249,411	\$1,249,411	\$1,249,411	\$1,249,411	\$1,249,411
FRC Initiative	\$726,012	\$602,590	\$602,590	\$602,590	\$602,590	\$602,590
Avenal	\$90,000	\$74,700	\$74,700	\$74,700	\$74,700	\$74,700
Corcoran	\$116,000	\$96,280	\$96,280	\$96,280	\$96,280	\$96,280
Kettleman City	\$90,000	\$74,700	\$74,700	\$74,700	\$74,700	\$74,700
Hanford & Lemoore	\$425,012	\$352,760	\$352,760	\$352,760	\$352,760	\$352,760
FRC Support	\$5,000	\$4,150	\$4,150	\$4,150	\$4,150	\$4,150
School Readiness Initiative	\$620,842	\$515,299	\$515,299	\$515,299	\$515,299	\$515,299
Parent & Me	\$349,800	\$290,334	\$290,334	\$290,334	\$290,334	\$290,334
Special Needs	\$90,000	\$74,700	\$74,700	\$74,700	\$74,700	\$74,700
Linkages 2 Learning	\$181,042	\$150,265	\$150,265	\$150,265	\$150,265	\$150,265
E3 Initiative	\$245,961	\$131,523	\$131,523	\$131,523	\$131,523	\$131,523
CARES	\$158,461	\$131,523	\$131,523	\$131,523	\$131,523	\$131,523
CSP#2	\$87,500	\$0	\$0	\$0	\$0	\$0
Capital Outlay	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
Total Expenditures	\$1,864,750	\$1,521,346	\$1,521,346	\$1,521,346	\$1,521,346	\$1,521,346
Excess of Revenues or Expenditures	-\$167,706	\$90,011	\$40,339	-\$5,118	-\$51,618	-\$96,996
Fund Balance	\$2,325,648	\$2,415,659	\$2,455,997	\$2,450,879	\$2,399,260	\$2,302,264
Fund Balance % of Revenue (25% floor)	124.72%	158.78%	161.44%	161.10%	157.71%	151.33%

Assumptions

- FY15/16 through FY17/18 Prop 10 revenue is based on California Department of Finance projections
- FY18/19 through FY19/20 Prop 10 revenue is based on 3% decline annually
- CSP#2 ends FY14/15 \$112,908 in other revenue ends and \$87,500 in contribution to agents ends
 - First 5 CA is developing a matching program to replace CSP#2 - no income included in projections - \$190 million allocated over 5 years statewide
- Expenditures are projected as static from FY14/15 Budget
- Fund balance minimum is currently set at 25% of annual budget by First 5 Policy Manual

FY15/16 Cut	17%
FY16/17 Cut	17%
FY 17/18 Cut	17%
FY18/19 Cut	17%
FY 19/20 Cut	17%

Financial Projections - Escalating Cut

	FY14/15	FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
	Budgeted	Projected	Projected	Projected	Projected	Projected
Revenue						
General Allocation Revenues	\$1,571,669	\$1,599,729	\$1,550,886	\$1,506,507	\$1,461,312	\$1,417,472
Other	\$112,908	\$0	\$0	\$0	\$0	\$0
Interest (0.5% annually)	\$12,467	\$11,628	\$10,799	\$9,721	\$8,416	\$6,878
Total Revenue	\$1,697,044	\$1,611,357	\$1,561,685	\$1,516,228	\$1,469,728	\$1,424,350
Expenditures						
Salaries & Benefits	\$179,634	\$179,634	\$179,634	\$179,634	\$179,634	\$179,634
Services & Supplies	\$89,301	\$89,301	\$89,301	\$89,301	\$89,301	\$89,301
Contributions to Agents	\$1,592,815	\$1,475,209	\$1,445,102	\$1,384,890	\$1,264,465	\$1,023,614
FRC Initiative	\$726,012	\$711,492	\$696,972	\$667,931	\$609,850	\$493,688
Avenal	\$90,000	\$88,200	\$86,400	\$82,800	\$75,600	\$61,200
Corcoran	\$116,000	\$113,680	\$111,360	\$106,720	\$97,440	\$78,880
Kettleman City	\$90,000	\$88,200	\$86,400	\$82,800	\$75,600	\$61,200
Hanford & Lemoore	\$425,012	\$416,512	\$408,012	\$391,011	\$357,010	\$289,008
FRC Support	\$5,000	\$4,900	\$4,800	\$4,600	\$4,200	\$3,400
School Readiness Initiative	\$620,842	\$608,425	\$596,008	\$571,175	\$521,507	\$422,173
Parent & Me	\$349,800	\$342,804	\$335,808	\$321,816	\$293,832	\$237,864
Special Needs	\$90,000	\$88,200	\$86,400	\$82,800	\$75,600	\$61,200
Linkages 2 Learning	\$181,042	\$177,421	\$173,800	\$166,559	\$152,075	\$123,109
E3 Initiative	\$245,961	\$155,292	\$152,123	\$145,784	\$133,107	\$107,753
CARES	\$158,461	\$155,292	\$152,123	\$145,784	\$133,107	\$107,753
CSP#2	\$87,500	\$0	\$0	\$0	\$0	\$0
Capital Outlay	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
Total Expenditures	\$1,864,750	\$1,747,144	\$1,717,037	\$1,656,825	\$1,536,400	\$1,295,549
Excess of Revenues or Expenditures	-\$167,706	-\$135,787	-\$155,352	-\$140,597	-\$66,672	\$128,801
Fund Balance	\$2,325,648	\$2,189,861	\$2,034,509	\$1,893,912	\$1,827,241	\$1,956,041
Fund Balance % of Revenue (25% floor)	124.72%	125.34%	118.49%	114.31%	118.93%	150.98%

Assumptions

- FY15/16 through FY17/18 Prop 10 revenue is based on California Department of Finance projections
- FY18/19 through FY19/20 Prop 10 revenue is based on 3% decline annually
- CSP#2 ends FY14/15 \$112,908 in other revenue ends and \$87,500 in contribution to agents ends
 - First 5 CA is developing a matching program to replace CSP#2 - no income included in projections - \$190 million allocated over 5 years statewide
- Expenditures are projected as static from FY14/15 Budget
- Fund balance minimum is currently set at 25% of annual budget by First 5 Policy Manual

FY15/16 Cut	2%
FY16/17 Cut	4%
FY 17/18 Cut	8%
FY18/19 Cut	16%
FY 19/20 Cut	32%

Financial Projections - Worksheet

	FY14/15	FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
	Budgeted	Projected	Projected	Projected	Projected	Projected
Revenue						
General Allocation Revenues	\$1,571,669	\$1,599,729	\$1,550,886	\$1,506,507	\$1,461,312	\$1,417,472
Other	\$112,908	\$0	\$0	\$0	\$0	\$0
Interest (0.5% annually)	\$12,467	\$11,628	\$10,799	\$9,721	\$8,416	\$6,878
Total Revenue	\$1,697,044	\$1,611,357	\$1,561,685	\$1,516,228	\$1,469,728	\$1,424,350
Expenditures						
Salaries & Benefits	\$179,634	\$179,634	\$179,634	\$179,634	\$179,634	\$179,634
Services & Supplies	\$89,301	\$89,301	\$89,301	\$89,301	\$89,301	\$89,301
Contributions to Agents	\$1,592,815	\$0	\$0	\$0	\$0	\$0
FRC Initiative	\$726,012	\$0	\$0	\$0	\$0	\$0
Avenal	\$90,000					
Corcoran	\$116,000					
Kettleman City	\$90,000					
Hanford & Lemoore	\$425,012					
FRC Support	\$5,000					
School Readiness Initiative	\$620,842	\$0	\$0	\$0	\$0	\$0
Parent & Me	\$349,800					
Special Needs	\$90,000					
Linkages 2 Learning	\$181,042					
E3 Initiative	\$245,961	\$0	\$0	\$0	\$0	\$0
CARES	\$158,461					
CSP#2	\$87,500					
Capital Outlay	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
Total Expenditures	\$1,864,750					
Excess of Revenues or Expenditures	-\$167,706					
Fund Balance	\$2,325,648					
Fund Balance % of Revenue (25% floor)	124.72%					

Assumptions

- FY15/16 through FY17/18 Prop 10 revenue is based on California Department of Finance projections
- FY18/19 through FY19/20 Prop 10 revenue is based on 3% decline annually
- CSP#2 ends FY14/15 \$112,908 in other revenue ends and \$87,500 in contribution to agents ends
- First 5 CA is developing a matching program to replace CSP#2 - no income included in projections - \$190 million allocated over 5 years statewide
- Expenditures are projected as static from FY14/15 Budget
- Fund balance minimum is currently set at 25% of annual budget by First 5 Policy Manual



330 Campus Drive • Hanford • CA • 93230 • (559) 585-0814

Date of Meeting: February 17, 2015

Identify Next Steps and Future Action